

CAPABILITY Statement

SA Tailored Solutions

Our History

SA Tailored Solutions was founded by Paul Albanese in 2017. Paul Albanese has + 30 years of experience in Risk Management and Senior Operational Leadership roles across various industries.

Paul Albanese recognized that there was a gap in the market with risk management suppliers/vendors in being able to provide a customer with a suite of services and products.

SA Tailored Solutions is a <u>"One-Stop Shop"</u> in being able to provide multiple risk services.

Mission Statement

SA Tailored Solutions is committed to providing value with services and products for clients in meeting critical business needs and requirements.

Our ethos is based on developing long-term collaborative client relationships to mitigate risks with operating a business.

We provide integrated management systems tailored to clients needs in meeting the risks, challenges and demands of running a business. You have a point of contact

SA Tailored Solutions prides itself on acting with integrity, accountability, transparency and delivering projects on time for our clients.

We provide services and products across many different and diverse industries ranging from high to low risk.

What We Offer - Risk Management Services

Work Health & Safety also known as OH&S

- We develop tailored, compliant, and costeffective safety solutions which meet both your and legislative requirements.
- We develop safe systems of work for companies in both high & low risk across different industries.
- A proven track in developing safety systems to meet international standards of ISO 45001 (formerly AS/NZS 4801). We can help your business obtain and maintain this certification.

Work Injury Management & Workers Compensation

- We develop an injury management platform to meet workers compensation legislative requirements across Australian jurisdictions (states/territories).
- Perform Return to Work Coordinator role and assistance to Employers with advice.
- Help develop and coordinate Return to Work plans for injured workers.
- Policy and premium advice with Return to Work SA & other State/Territory Regulators in Australia.
- Assistance & advice with dispute resolution process with the South Australian Employment Tribunal (SAET).

What We Offer - (Cont).

<u>Human Resources/Industrial & Business</u> Operations

- Developing a performance management system.
- Employment advice with developing employment contracts and requirements with meeting the Fair Works Act
- Induction and Standards of Business Conduct requirements with company policies.
- Job role and description creation for your employees.
- Developing business plans and operational platforms and frameworks.
- Advice and providing assistance with "Tender Submissions" for Federal/State/Local Government and other Public and Private companies

Quality Management Systems

- We develop a quality management system (QMS) framework.
- We help integrate this system into your business day to day operations.
- We coordinate & facilitate a QMS framework for companies to obtain independent certification in ISO9001-2015 with quality management systems
- We provide advice and support for companies with ISO9001-2015 certification.

What We Offer - (Cont).

Business Change Management Services

- We assist clients with operational structural changes to their business.
- Build operational management systems on how a business can operate and improve productivity and efficiency.
- Business planning and strategic business development with future forecasting to improve business performance.
- Activity cost-based modelling reviews for cost efficiencies with job tasks.
- Operational business mentoring.

COVID-19 Emergency declarations & directions planning for businesses.

- Advice and support with business direction in managing COVID-19 requirements with state & territory (s).
- COVID-19 safe work plans and policy.
- How to apply COVID-19 requirements to avoid business disruption and remain compliant

Contact us -

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